

# ANNUAL BUDGET

FISCAL YEAR OCTOBER 1, 2012 - SEPTEMBER 30, 2013

### MISSION ECONOMIC DEVELOPMENT CORPORATION

### ANNUAL BUDGET FOR FISCAL YEAR OCTOBER 1, 2012 - SEPTEMBER 30, 2013

**ADOPTED SEPTEMBER 4, 2012** 

### **BOARD MEMBERS**

**Catherine Garcia - President** 

Polo DeLeon - Vice President Ricardo Martinez - Treasurer S. David Deanda, Jr. - Secretary Jody Tittle - Member Norberto Salinas - Member Linda Requénez - Member

### MISSION ECONOMIC DEVELOPMENT CORPORATION FISCAL YEAR 2012-2013 BUDGET

### TABLE OF CONTENTS

MEDC	
MEDC	
MEDC Operation Budget Summary	
Administration (21-410) Budget	
Development (21-415) Budget	
DEBT SERVICE	
MEDC Debt Service Budget Summary	
MEDC Debt Service Department (41-410,411,412&413)	
BOND SCHEDULES	
MEDC Revenue Bonds Annual Requirements (All issues)	
MEDC Revenue Bonds Current Requirements (All issues)	
MEDC 2010 Sales Tax Revenue Bond Schedule of Requirements	
MEDC First National Loan Schedule of Requirements	
SALES TAX DATA	

### RESOLUTION NO. 2012-05

A RESOLUTION OF THE MISSION ECONOMIC DEVELOPMENT CORPORATION (MEDC) OF THE CITY OF MISSION, TEXAS MAKING APPROPRIATIONS FOR THE SUPPORT OF THE CORPORATION FOR THE FISCAL YEAR BEGINNING OCTOBER 1, 2012 AND ENDING SEPTEMBER 30, 2013; AND ADOPTING THE ANNUAL BUDGET FOR THE 2012-2013 FISCAL YEAR

WHEREAS, the budget for the fiscal year beginning October 1, 2012 and ending September 30, 2013 was duly filed with the City Secretary and presented to the Mission Economic Development Corporation and a public hearing was caused to be given by the Corporation and said notice was published in the "Progress-Times" and said public hearing was held according to said notice;

NOW, THEREFORE, BE IT RESOLVED BY MISSION ECONOMIC DEVELOPMENT CORPORATION OF THE CITY OF MISSION, TEXAS THAT:

### SECTION 1.

That the appropriations for the fiscal year beginning October 1, 2012 and ending September 30, 2013 for the support of the corporation be fixed and determined for said terms in accordance with the expenditures shown in the Corporation's fiscal year 2012-2013 budget;

### SECTION 2.

That the submitted budget is hereby approved in all respects and adopted as the Corporation's budget for the fiscal year beginning October 1, 2012 and ending September 30, 2013 in the amount of \$4,431,970.

### SECTION 3.

That there is hereby appropriated the amount shown in said budget necessary to provide for the retirement of the bonded indebtedness of said Corporation in the amount of \$900,000 included within the above stipulated amounts.

PASSED AND APPROVED on this reading, this the 4th day of September, 2012.

érine Garcia. Preside

S. David Deanda, Jr., Secretary

### ORDINANCE NO. 3828

AN ORDINANCE OF THE CITY COUNCIL OF THE CITY OF MISSION, TEXAS ADOPTING APPROPRIATIONS FOR THE SUPPORT OF THE MISSION ECONOMIC DEVELOPMENT CORPORATION FOR FISCAL YEAR BEGINNING OCTOBER 1, 2012 AND ENDING SEPTEMBER 30, 2013

WHEREAS, the Mission Economic Development Corporation budget for the fiscal year beginning October 1, 2012 and ending September 30, 2013 was duly filed with the City Secretary and presented to the Mission Economic Development Corporation and a public hearing was caused to be given by the Corporation and said notice was published in the "Progress-Times" and said public hearing was held according to said notice;

NOW, THEREFORE, BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF MISSION, TEXAS THAT:

#### SECTION 1

That the appropriations for the fiscal year beginning October 1, 2012 and ending September 30, 2013 for the support of the corporation be fixed and determined of said term in accordance with the expenditures shown in the Corporation's Fiscal Year 2012-2013 budget, a copy of which is attached hereto and made a part hereof for all purposes.

#### **SECTION 2**

That the submitted budget, is hereby approved in all respects and adopted as the Corporation's budget for the fiscal year beginning October 1, 2012 and ending September 30, 2013 in the amount of \$4,431,970.

### **SECTION 3**

That there is hereby appropriated the amount shown in said budget necessary to provide for the retirement of the bonded indebtedness of said Corporation in the amount of \$900,000 included within the above stipulated amounts.

PASSED AND APPROVED on this reading, this the 10th day of September, 2012.

Norberto Salinas, Mayor

ATTEST:

Anna Carrillo, City Secretary



This fund is the general operating fund for MEDC. It is used to account for all financial resources except those required to be accounted for in another fund.

M E D C

### CITY OF MISSION, TEXAS MISSION ECONOMIC DEVELOPMENT CORPORATION BUDGET SUMMARY

		Adjusted Z 2010-2011 Actual	FY	7 2011-2012 Original Budget	Y 2011-2012 Amended Budget	Z 2011-2012 Estimate	2012-2013 Budget Approved
RESTRICTED FUND BALANCE		\$ 1,924,264	\$	2,697,148	\$ 3,042,643	\$ 3,042,643	\$ 2,997,422
Estimated Revenues							
Sales Tax	21-300-30000	3,411,495		3,437,625	3,437,625	3,600,000	3,550,000
Application Fees-ID Bonds	21-300-34188	-		-	-	2,500	-
Annual Filing Fees-ID Bonds	21-300-34189	162,119		70,000	70,000	70,000	75,000
Interest on Investments	21-300-36050	2,896		2,500	2,500	2,500	2,500
Interest on Demand Dep.	21-300-36100	1,892		1,500	1,500	1,500	1,500
Miscellaneous Income	21-300-36000	 -		-	-	-	 
Total Projected Revenues		3,578,402		3,511,625	3,511,625	3,676,500	3,629,000
TOTAL AVAILABLE RESOURCE	ES	\$ 5,502,666	\$	6,208,773	\$ 6,554,268	\$ 6,719,143	\$ 6,626,422
APPROPRIATIONS:							
Operating Expenses:							
Administration	21-410	\$ 1,945,341	\$	894,368	\$ 1,916,868	\$ 1,685,425	\$ 835,235
Development	21-415	65,596		926,500	3,001,833	1,371,098	2,696,735
-							
<b>Total Operating Expenses</b>		2,010,937		1,820,868	4,918,701	3,056,523	 3,531,970
Operating Transfers-Out:							
Debt Service	21-499-84741	 449,086		665,198	665,198	665,198	 900,000
<b>Total Operating Transfers-Out</b>		 449,086		665,198	 665,198	 665,198	 900,000
TOTAL APPROPRIATIONS		 2,460,023		2,486,066	 5,583,899	 3,721,721	4,431,970
RESTRICTED FUND BALANCE		\$ 3,042,643	\$	3,722,707	\$ 970,369	\$ 2,997,422	\$ 2,194,452

Fund No.: MEDC

**Function:** ECONOMIC DEVELOPMENT **Department:** ADMINISTRATION (21-410)

Account Description	Account Object	Adjusted FY 2010-2011 Actual	FY 2011-2012 Original Budget	FY 2011-2012 Amended Budget	FY 2011-2012 Estimate	FY 2012-2013 Budget Approved
EMPLOYEE SALARIES AND WAGES:	14000		g	g		
Salaries of Department Heads and Foreman	14020	-	130,000	130,000	133,585	133,900
Salaries of Employees	14030	-	177,484	177,484	176,749	177,484
SUBTOTAL		_	307,484	307,484	310,334	311,384
EMPLOYEE BENEFITS:	24000		,	,	,	,
Social Security Tax	24060	-	24,288	24,288	23,857	24,586
Health Insurance	24070	-	25,290	25,290	25,290	21,910
Disability Insurance	24075	-	1,636	1,636	800	836
Employee Retirement	24080	-	28,220	28,220	28,325	26,964
Auto Allowance	24090	-	10,000	10,000	10,000	10,000
Unemployment Compensation Insurance	24100	-	1,250	1,250	1,305	1,305
Worker's Compensation Insurance	24110	-	1,900	1,900	1,794	1,900
SUBTOTAL		-	92,584	92,584	91,371	87,501
PROFESSIONAL & TECHNICAL SERVICE	34000					
Auditing & Accounting Services	34400	7,500	10,000	10,000	10,000	10,000
Management Consulting Services	34410	35,604	42,000	42,000	26,307	-
Administrative Services	34415	129,267	-	-	-	-
Legal Services	34430	37,580	75,000	75,000	65,208	75,000
Other Professional Services	34499	78,825	110,000	110,000	39,000	110,000
SUBTOTAL		288,776	237,000	237,000	140,515	195,000
PURCHASED PROPERTY SERVICES:	44000					
Electricity	44570	-	12,000	-	-	-
Rental of Land and Building	44650	10,191	10,500	22,500	25,000	25,000
Rental of Machinery and Equipment	44660	-	5,000	5,000	4,500	6,000
SUBTOTAL		10,191	27,500	27,500	29,500	31,000
OTHER PURCHASED SERVICES:	50000					
Telephone	54470	3,266	8,000	8,000	7,625	8,000
Cable	54485	-	-	350	383	550
Postage	54490	31	300	300	150	300
Travel and Training	54500	11,323	50,000	49,650	30,000	30,000
General Liability Insurance	54560	-	-	-	2,468	3,000
MEDA Operating	56340	395,834	-	-	-	-
MEDA Incentives	56341	178,858	-	-	-	-
Texas Citrus Fiesta	56345	50,000	=	=	-	-
City of Mission	56360	750,000	-	-	-	-
City of Mission-Golf Course	56361	100,000	-	-	-	-
NABA	56362	100,000	-	-	_	-
SUBTOTAL		1,589,312	58,300	58,300	40,626	41,850

Fund No.: MEDC

**Function:** ECONOMIC DEVELOPMENT **Department:** ADMINISTRATION (21-410)

Account Description	Account Object	Adjusted FY 2010-2011 Actual	FY 2011-2012 Original Budget	FY 2011-2012 Amended Budget	FY 2011-2012 Estimate	FY 2012-2013 Budget Approved
SUPPLIES:	60000					
Office Equipment	64120	3,129	2,500	2,500	800	500
Office Supplies	64140	2,218	2,000	2,000	2,000	2,000
Food, Ice, and Bottled Water	64250	4,307	4,000	4,000	1,550	4,000
Administrative and Miscellaneous	65240	2,234	1	-	-	-
SUBTOTAL		11,888	8,500	8,500	4,350	6,500
CAPITAL OUTLAY	70000					
Machinery and Equipment	74950	19,697	7,000	7,000	5,129	5,000
SUBTOTAL		19,697	7,000	7,000	5,129	5,000
MISCELLANEOUS:						
Judgement and Settlements	94690	-	1	1,022,500	1,022,500	-
Dues & Memberships	94700	2,351	10,000	10,000	10,000	10,000
Depository Charges	94715	1,098	1,000	1,000	1,100	2,000
Community Promotions	94805	19,550	40,000	40,000	25,000	40,000
Contingency	94950	-	100,000	100,000	-	100,000
Other	94899	2,478	5,000	5,000	5,000	5,000
SUBTOTAL		25,477	156,000	1,178,500	1,063,600	157,000
	TOTALS	\$ 1,945,341	\$ 894,368	\$ 1,916,868	\$ 1,685,425	\$ 835,235

Fund No.: MEDC

**Function:** ECONOMIC DEVELOPMENT **Department:** DEVELOPMENT (21-415)

Account Description	Account Object	Adjusted FY 2010-2011 Actual	FY 2011-2012 Original Budget	FY 2011-2012 Amended Budget	FY 2011-2012 Estimate	FY 2012-2013 Budget Approved
PROFESSIONAL & TECHNICAL SERVICES:	30000					
Other Professional Services	34499	-	-	50,000	15,000	100,000
SUBTOTAL		-	•	50,000	15,000	100,000
PURCHASED PROPERTY SERVICES:	44000					
Repairs & Maintenance Services						
Land and Right-of-ways Maintenance	44627	-	9,000	9,000	-	9,000
SUBTOTAL		-	9,000	9,000	-	9,000
OTHER PURCHASED SERVICES:	50000					
Travel and Training	54500	13,059	45,000	45,000	20,000	45,000
Advertising and marketing	54510	2,900	135,000	130,000	100,000	130,000
SUBTOTAL		15,959	180,000	175,000	120,000	175,000
SUPPLIES:	60000					
Food, Ice, and Bottled Water	64250	-	10,000	10,000	4,000	10,000
SUBTOTAL		-	10,000	10,000	4,000	10,000
MISCELLANEOUS:	90000					
Incentive Programs	94600	-	-	535,333	20,000	433,333
Dues & Memberships	94700	49,637	67,500	67,500	67,500	70,000
Client Relations	94870	-	-	5,000	-	7,000
Texas Citrus Fiesta	95110	-	60,000	60,000	60,000	60,000
VIDA	95111	-	-	75,000	75,000	-
NABA	95112	-	-	100,000	50,000	50,000
Hi Tech Plastics	94600	-	-	-	57,000	35,000
Tech Prep	94600	-	-	-	25,000	75,000
City of Mission projects	95115	-	500,000	635,000	635,000	635,000
City of Mission Golf Course project	95120	-	100,000	100,000	100,000	-
Other Infrastructure Project	95122	-	-	180,000	-	180,000
Infrastructure Funds	95200	-	-	1,000,000	142,598	857,402
SUBTOTAL		49,637	727,500	2,757,833	1,232,098	2,402,735
	TOTALS	\$ 65,596	\$ 926,500	\$ 3,001,833	\$ 1,371,098	\$ 2,696,735

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The Debt Service Fund is used to account for the accumulation of resources for, and the payment of, general long-term debt principal, interest, and related costs.

MEDC

### CITY OF MISSION, TEXAS MEDC DEBT SERVICE FUND BUDGET SUMMARY

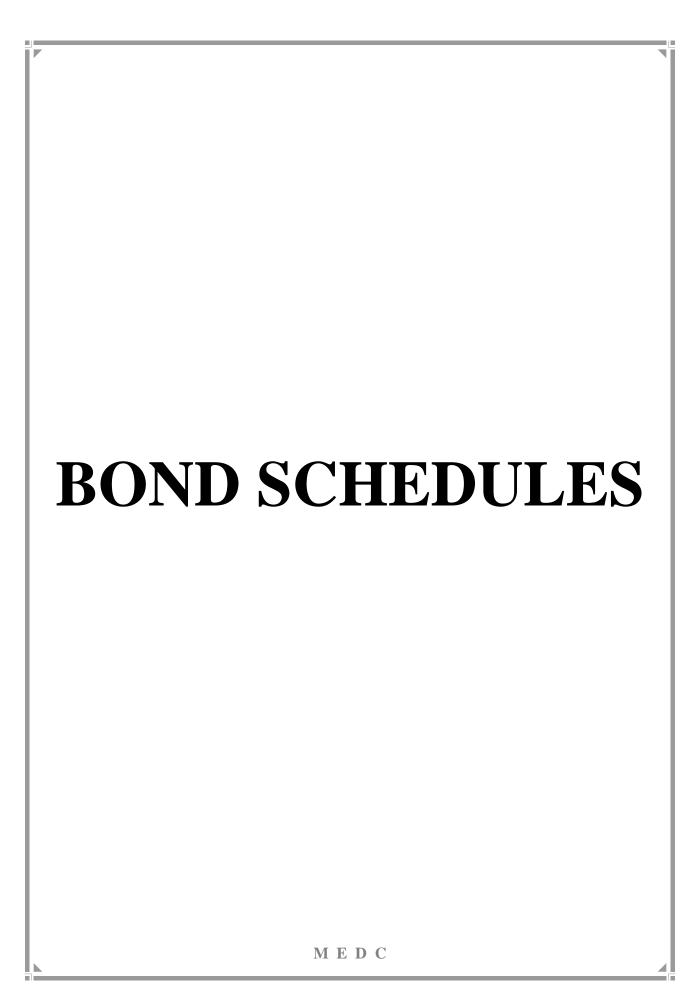
		Adjusted / 2010-2011	FY	2011-2012 Original		7 2011-2012 Amended	FY	2011-2012	FY	2012-2013 Budget
		Actual		Budget		Budget		Estimate	A	Approved
					1 1		<u> </u>		Į.	
RESTRICTED FUND BALANCE	\$	596,983	\$	763,767	\$	524,795	\$	524,795	\$	523,294
Estimated Revenues:										
Bond Proceeds 41-300-30000	)	4,380,000		-		-		-		-
Interest on Investments 41-300-36050	)	341		750		750		100		200
Interest on Demand Dep. 41-300-36100		1,000		1,000		1,000		400		500
				. ==0				<b>-</b> 00		
Total Projected Revenues		4,381,341		1,750		1,750		500		700
Operating Transfers from MEDC 41-399-3972		585,428		665,198		665,198		665,198		900,000
<b>Total Estimated Revenues and Transfers In</b>		4,966,769		666,948		666,948		665,698		900,700
TOTAL AVAILABLE RESOURCES	\$	5,563,752	\$	1,430,715	\$	1,191,743	\$	1,190,493	\$	1,423,994
APPROPRIATIONS:										
Operating Expenses:										
1995 Issue 41-410	\$	868,621	\$	-	\$	-	\$	-	\$	-
1999 Issue 41-411		3,690,176		-		-		-		-
2009 Loan 41-412		218,770		220,520		220,520		220,520		734,547
2010 Refunding Bond 41-413		261,390		446,679		446,679		446,679		450,418
Total Appropriations		5,038,957		667,199		667,199		667,199		1,184,965
RESTRICTED FUND BALANCE	\$	524,795	\$	763,516	\$	524,544	\$	523,294	\$	239,029

**Fund No.:** MEDC-DEBT SERVICE **Function:** ECONOMIC DEVELOPMENT

**Department:** BONDS

Account Description	Account Object	Adjusted FY 2010-2011 Actual	FY 2011-2012 Original Budget	FY 2011-2012 Amended Budget	FY 2011-2012 Estimate	FY 2012-2013 Budget Approved
1995 ISSUE (410)						
Interest-1995 MEDA Project	56420	27,720	-	-	-	-
Principal -1995 MEDA Project	56672	840,000	-	-	-	-
Fiscal Agent Fees	56630	500	-	-	-	-
Depository Charge	94715	401	-	-	-	-
SUBTOTAL		868,621	-	-	-	_
1999 ISSUE (411)						
Interest-1999 Series	56421	84,974	-	-	-	-
Principal-1999 Series	56623	3,605,000	-	-	1	-
Depository Charge	94715	202	-	-	-	-
SUBTOTAL		3,690,176	-	-	-	-
2009 LOAN (412)						
Interest-2009 Loan	56421	113,310	109,405	109,405	109,405	99,712
Principal-2009 Loan	56623	105,209	109,115	109,115	109,115	632,835
Fiscal Agent Fees	56630	-	1,000	1,000	1,000	1,000
Depository Charge	94715	251	1,000	1,000	1,000	1,000
SUBTOTAL		218,770	220,520	220,520	220,520	734,547
2010 REFUNDING BOND (413)						
Interest	84810	103,661	159,679	159,679	159,679	148,418
Principal	84790	90,000	285,000	285,000	285,000	300,000
Fiscal Agent Fees	84840	_	1,000	1,000	1,000	1,000
Depository Charges	94715	_	1,000	1,000	1,000	1,000
Issuance Cost	56651	67,729	-	-	-	
SUBTOTAL		261,390	446,679	446,679	446,679	450,418
	TOTALS	\$ 5,038,957	\$ 667,199	\$ 667,199	\$ 667,199	\$ 1,184,96 <b>5</b>

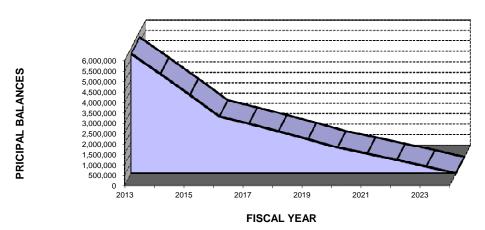
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## CITY OF MISSION, TEXAS MISSION ECONOMIC DEVELOPMENT CORP. DEBT ANNUAL DEBT SERVICE REQUIREMENTS ALL ISSUES

YEAR	PRINCIPAL	INTEREST	ESTIMATED FEES	TOTAL	PRINCIPAL BALANCE
					6,681,859.80
2013	932,834.53	248,129.27	2,000.00	1,182,963.80	5,749,025.27
2014	973,105.21	211,019.84	2,000.00	1,186,125.05	4,775,920.06
2015	1,009,385.01	172,420.04	2,000.00	1,183,805.05	3,766,535.05
2016	1,036,535.05	132,423.64	2,000.00	1,170,958.69	2,730,000.00
2017	350,000.00	98,367.50	1,000.00	449,367.50	2,380,000.00
2018	365,000.00	84,603.75	1,000.00	450,603.75	2,015,000.00
2019	380,000.00	70,262.50	1,000.00	451,262.50	1,635,000.00
2020	395,000.00	55,343.75	1,000.00	451,343.75	1,240,000.00
2021	295,000.00	42,061.25	1,000.00	338,061.25	945,000.00
2022	305,000.00	30,511.25	1,000.00	336,511.25	640,000.00
2023	315,000.00	18,576.25	1,000.00	334,576.25	325,000.00
2024	325,000.00	6,256.25	1,000.00	332,256.25	
	\$ 6,681,859.80	\$ 1,169,975.29	\$ 16,000.00	\$ 7,867,835.09	

#### OUTSTANDING REVENUE BONDS As of 10/01/2012 to Year 2024



## CITY OF MISSION, TEXAS MEDC DEBT CURRENT DEBT SERVICE REQUIREMENTS ALL ISSUES

ISSUE	OUTSTANDING 10/01/12	PRINCIPAL	INTEREST	ESTIMATED FEES	TOTAL
Sales Tax Refunding Bonds 2010 2009 FNB Loan	4,005,000.00 2,676,859.80	300,000.00 632,834.53	148,417.50 99,711.77	1,000.00 1,000.00	449,417.50 733,546.30
	\$ 6,681,859.80	\$ 932,834.53	\$ 248,129.27	\$ 2,000.00	\$ 1,182,963.80

## CITY OF MISSION, TEXAS MISSION ECONOMIC DEVELOPMENT CORPORATION SALES TAX REVENUE REFUNDING BONDS, SERIES 2010 SCHEDULE OF REQUIREMENTS

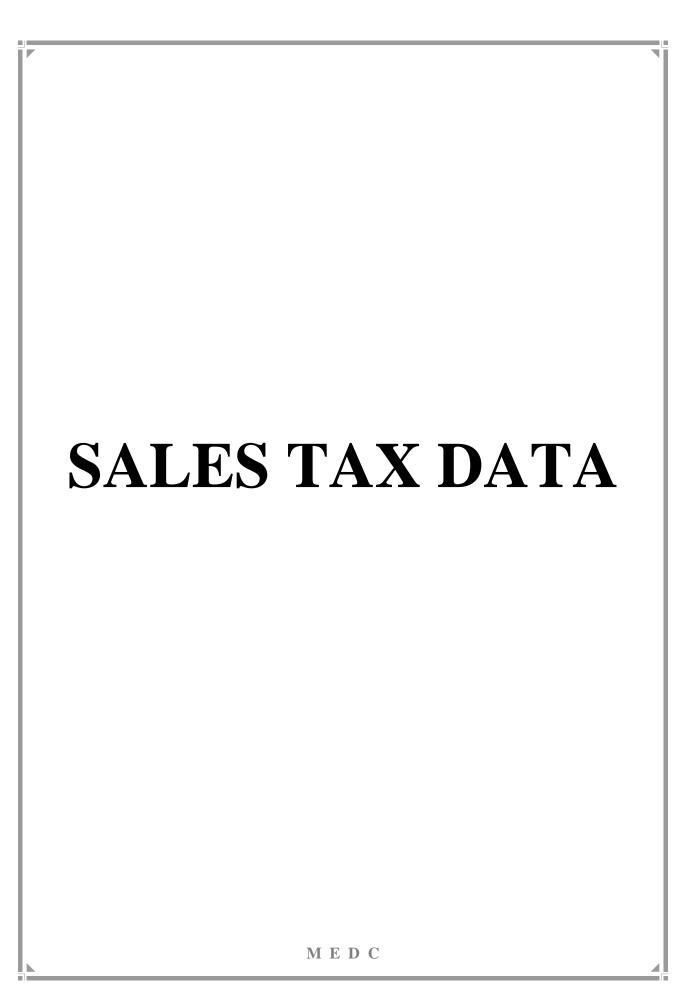
MATUDITY	DDINGIDAT	INTERDECT	ESTIMATED	TOTAL
MATURITY	PRINCIPAL	INTEREST	FEES	TOTAL
00/45/0040	200 000 00	<b>55</b> 00 6 <b>25</b>	1 000 00	250 00 5 25
02/15/2013	300,000.00	77,096.25	1,000.00	378,096.25
08/15/2013		71,321.25	4 000 00	71,321.25
02/15/2014	315,000.00	71,321.25	1,000.00	387,321.25
08/15/2014		65,257.50		65,257.50
02/15/2015	325,000.00	65,257.50	1,000.00	391,257.50
08/15/2015		59,001.25		59,001.25
02/15/2016	335,000.00	59,001.25	1,000.00	395,001.25
08/15/2016		52,552.50		52,552.50
02/15/2017	350,000.00	52,552.50	1,000.00	403,552.50
08/15/2017		45,815.00		45,815.00
02/15/2018	365,000.00	45,815.00	1,000.00	411,815.00
08/15/2018		38,788.75		38,788.75
02/15/2019	380,000.00	38,788.75	1,000.00	419,788.75
08/15/2019		31,473.75		31,473.75
02/15/2020	395,000.00	31,473.75	1,000.00	427,473.75
08/15/2020		23,870.00		23,870.00
02/15/2021	295,000.00	23,870.00	1,000.00	319,870.00
08/15/2021		18,191.25		18,191.25
02/15/2022	305,000.00	18,191.25	1,000.00	324,191.25
08/15/2022	,	12,320.00	,	12,320.00
02/15/2023	315,000.00	12,320.00	1,000.00	328,320.00
08/15/2023	,	6,256.25	,	6,256.25
02/15/2024	325,000.00	6,256.25	1,000.00	332,256.25
	\$ 4,005,000.00	\$ 926,791.25	\$ 12,000.00	\$ 4,943,791.25
Issue Amount	\$ 4,380,000.00		Average Life	e 7.06
Date of Issue	12/30/10		Average Coupon	n 3.850000%
Payee	BB&T Government	Capital	TIC (Arbitrage TIC)	3.85057695%

## CITY OF MISSION, TEXAS MISSION ECONOMIC DEVELOPMENT CORPORATION FIRST NATIONAL LOAN - GOLF COURSE IMPROVEMENTS SCHEDULE OF REQUIREMENTS

MATURITY	PRINCIPAL	INTEREST	ESTIMATED FEES	TOTAL
02/15/2013	312,914.41	53,358.74	1,000.00	367,273.15
08/15/2013	319,920.12	46,353.03		366,273.15
02/15/2014	325,528.91	40,744.24	1,000.00	367,273.15
08/15/2014	332,576.30	33,696.85		366,273.15
02/15/2015	338,647.14	27,626.01	1,000.00	367,273.15
08/15/2015	345,737.87	20,535.28		366,273.15
02/15/2016	352,289.22	13,983.93	1,000.00	367,273.15
08/15/2016	349,245.83	6,885.96		356,131.79
	\$ 2,676,859.80	\$ 243,184.04	\$ 4,000.00	\$ 2,924,043.84
	Issue Amount Date of Issue Payee	\$ 3,000,000.00 September 1, 2009 First National Bank	Average Life Net Interst Cost	•

Balloon payment on 1/08/2013 or refinance for an additional 4 years.

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# **CITY OF MISSION Sales Tax Revenue**

Fiscal Year	MEDC	City-General Fund	Total Sales Tax
2004	\$ 2,002,189	\$ 6,006,568	\$ 8,008,757
2005	\$ 2,262,522	\$ 6,787,566	\$ 9,050,088
2006	\$ 2,653,672	\$ 7,961,019	\$ 10,614,691
2007	\$ 2,953,115	\$ 8,859,345	\$ 11,812,460
2008	\$ 3,261,526	\$ 9,784,577	\$ 13,046,103
2009	\$ 3,184,243	\$ 9,552,728	\$ 12,736,971
2010	\$ 3,271,555	\$ 9,814,665	\$ 13,086,220
2011	\$ 3,411,495	\$ 10,234,485	\$ 13,645,980
2012*	\$ 3,600,000	\$ 10,800,000	\$ 14,400,000
2013*	\$ 3,550,000	\$ 10,650,000	\$ 14,200,000

