

**NOTICE OF REGULAR MEETING  
MISSION ECONOMIC DEVELOPMENT CORPORATION  
OCTOBER 17, 2017            5:30 P.M.  
CENTER FOR EDUCATION AND ECONOMIC DEVELOPMENT**

**PRESENT:**

S. David Deanda, Jr., President  
Richard Hernandez, Vice President  
Pete Jaramillo, Secretary  
Linda Requénez, Treasurer  
Catherine Garcia  
Mario Garza  
Mayor Norberto Salinas served in the Mayor Position

**ABSENT:**

**ALSO PRESENT:**

**STAFF PRESENT:**

Alex Meade, Chief Executive Office  
Angie Vela, Finance Director  
Daniel Silva, COO  
Judy Vega, Executive Assistant  
David Gonzales, Accountant  
Martin Garza Jr., City Manager  
Janette Molina, MEDC Receptionist  
Teclo Garcia, Director of Strategic  
Partnerships and Program Development  
Edel Garza, Accountant

**1. Call to order.**

With a quorum being present President S. David Deanda Jr. called the meeting to order at 5:40 p.m.

**2. Swearing In of Appointed Board of Director.**

Notary Public Judy Vega swore in the following member to the corporation: Mario Garza. Mr. Garza will be completing Jody A. Tittle's term which expires December 31, 2018. Mayor Salinas mentioned that Mr. Garza has been involved in the community for many years. He stated that Mr. Garza has served on the Planning & Zoning Board of Directors for 17 years.

**3. Election of Officers.**

President S. David Deanda Jr. called for nominations of officers:

Linda Requenez moved to nominate Richard Hernandez for Vice President. Motion was seconded by Mayor Norberto Salinas. There being no other nominations, Richard Hernandez was elected Vice President by acclamation.

Linda Requenez moved to nominate Pete Jaramillo for Secretary. Motion was seconded by Mayor Norberto Salinas. There being no other nominations, Pete Jaramillo was elected Secretary by acclamation.

**4. Authorize CEO to Accept the FY 2017-2018 Wagner-Peyser grant from Texas Workforce Commission.**

CEO Alex Meade presented this item by saying that Mission EDC continues with their effort of training students on cyber security. Earlier this year, Mission EDC received a \$100,000 grant from Texas Workforce Commission. The grant, a matching grant, was used to train 40 students, but now we will be training 120 students. This time around, this grant does not require a match and the state has approved a grant for us in the amount of \$496,120.00 to continue to train individuals in cyber security. Mr. Meade mentioned that the MEDC can't purchase computers or hire staff to run the program unless the MEDC Board authorizes him to accept the grant. Questions were made related on whether the grant was a recurring grant and if the hired staff would be temporary. Mr. Meade said that MEDC can apply for this grant for up to two more times, which they plan on doing, and the staff hired would come along knowing that the position is only for that one year. He is requesting that the MEDC Board authorize him to accept the grant.

Linda Requenez moved for approval to authorize CEO to accept the FY 2017-2018 Wagner-Peyser grant from Texas Workforce Commission. Motion was seconded by Pete Jaramillo and approved 7-0.

**5. Authorize CEO to Execute First One Year Renewal Option for Janitorial Services with Green Cleaning Services.**

CEO Alex Meade is requesting that we execute a First One Year Renewal Option for Janitorial Services with Green Cleaning Services. A company from Mission, Green Cleaning Services, has provided excellent cleaning services at the CEED building and we are seeking authorization to execute a first one-year renewal option with 0% increase in price.

Richard Hernandez moved for approval to authorize CEO to Execute First One Year Renewal Option for Janitorial Services with Green Cleaning Services. Motion was seconded by Mayor Norberto Salinas and approved 7-0.

**6. Approval of Budget Amendment for the 2017-2018 FY Budget.**

Finance Director Angie Vela presented and recommended approval of a Budget Amendment to FY 2017-2018 Budget. Ms. Vela mentioned that since the Texas Workforce Commission Grant was accepted by the Board, a Budget Amendment needs to be in place in order to recognize the revenue of the \$496,120,00 grant, and to recognize benefits, salaries, supplies, machinery and equipment, rental fees and professional services. Mr. Meade mentioned that the students will be trained for 12 weeks. It will be 40 students per 12-week courses and once it ends, another 12-week course will begin until 120 students are trained. Students will be certified in cyber security by CompTIA, a certification that is in very high demand. The grant will cover salaries for instructors, exams, books, supplies, and travel expenses. Students graduating from this course will be certified in cyber security by CompTIA, a profession that is in very high demand with positions paying up to \$90,000 annually. CompTIA, our partner, has created this short exam that applying participants must pass to be considered.

There being no corrections or additions, Catherine Garcia moved for approval of a Budget Amendment to FY 2017-2018 Budget (Administrative). Motion was seconded by Pete Jaramillo and approved 7-0.

**7. President's Comments.**

CEO Alex Meade mentioned that staff has been working closely with Stanley Black & Decker and that the company should be executing a lease tomorrow, October 18, 2017. He mentioned that this morning, he and COO Daniel Silva, had represented the company at the County level for an incentive package. The County has agreed to grant them 80% of personal property tax abatement. The company plans on hiring 420 people by 2018 with an investment of \$25 million in the Mission facility. As an associate with Lone Star National Bank, President S. David Deanda Jr. offered to sponsor a breakfast here when Stanley Black & Decker's CEO decides to make the announcement nationally.

**8. Adjournment.**

Linda Requenez moved to adjourn the meeting. Motion was seconded by Mayor Norberto Salinas and approved 7-0. Meeting was adjourned at 5:56 p.m.

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S. David Deanda, Jr., President

ATTEST:

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Pete Jaramillo, Secretary