Small increases now could benefit you later.

Enjoy the confidence that comes from saving more for retirement by increasing contributions to your deferred compensation plan.

| Growth Period | | | Ending Balance | | | |
|---------------------|--------------------|--------------------|--------------------------|--------------------------|--------------------------|--|
| Deferral Per Pay | Paycheck Impact | Annual Deferral | Accumulation 10 Years | Accumulation 20 Years | Accumulation 30 Years | |
| \$25 | \$18.75 | \$650 | \$9,304 | \$27,605 | \$63,607 | |
| \$50 | \$37.50 | \$1,300 | \$18,607 | \$55,210 | \$127,214 | |
| \$75 | \$56.25 | \$1,950 | \$27,911 | \$82,815 | \$190,821 | |
| \$100 | \$75.00 | \$2,600 | \$37,214 | \$110,420 | \$254,428 | |
| \$125 | \$93.75 | \$3,250 | \$46,518 | \$138,025 | \$318,035 | |
| \$150 | \$112.50 | \$3,900 | \$55,821 | \$165,631 | \$381,642 | |
| \$175 | \$131.25 | \$4,550 | \$65,125 | \$193,236 | \$445,249 | |
| \$200 | \$150.00 | \$5,200 | \$74,429 | \$220,841 | \$508,856 | |
| \$225 | \$168.75 | \$5,850 | \$83,732 | \$248,446 | \$572,463 | |
| \$250 | \$187.50 | \$6,500 | \$93,036 | \$276,051 | \$636,070 | |
| \$300 | \$225.00 | \$7,800 | \$111,643 | \$331,261 | \$763,283 | |
| \$350 | \$262.50 | \$9,100 | \$130,250 | \$386,471 | \$890,497 | |
| \$400 | \$300.00 | \$10,400 | \$148,857 | \$441,681 | \$1,017,711 | |
| \$450 | \$337.50 | \$11,700 | \$167,464 | \$496,892 | \$1,144,925 | |
| \$500 | \$375.00 | \$13,000 | \$186,071 | \$552,102 | \$1,272,139 | |
| \$550 | \$412.50 | \$14,300 | \$204,678 | \$607,312 | \$1,399,353 | |
| \$600 | \$450.00 | \$15,600 | \$223,286 | \$662,522 | \$1,526,567 | |
| \$654 | \$490.50 | \$17,000 | \$243,381 | \$722,149 | \$1,663,958 | |
| \$711 | \$565.00 | \$18,500 | \$267,416 | \$805,421 | \$1,887,812 | |
| \$731 | \$548.00 | \$19,000 | \$274,647 | \$827,200 | \$1,938,859 | |
| \$750 | \$563.00 | \$19,500 | \$281,875 | \$848,968 | \$1,989,880 | |

This table shows the cumulative value of 26 biweekly deferral amounts over 10, 20 and 30 years, assuming a compound annual rate of 7% and a 25% federal tax rate, for a single person with an annual salary of \$38,000 and one deduction for federal tax purposes. Actual investment returns will vary from year to year, and the value of your account after the specified periods of years shown in the table may be less or more than the amounts shown. This illustration is hypothetical and is not intended to serve as a projection of the investment results of any specific investment. If fees and expenses were reflected, the returns would have been less.

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Contact your Nationwide Retirement Specialist: Wilson Heacock (361) 887-1978 wilson.heacock@nationwide.com



Or contact your home office Retirement Specialist: Retirement Resource Group (888) 401-5272 nrsforu@nationwide.com

https://retirementspecialists.myretirementappt.com

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To increase your Nationwide® 457(b) deferral today, complete the information below and return it to your HR/Payroll office

| Name (please print) | | Account Number | | | |
|---|----------------------|------------------------|--|--|--|
| Street Address | | | | | |
| City | | State | ZIP | | |
| Daytime Phone | Email | | | | |
| Please increase my deferrals to \$ | or | % per | pay. (Current allocations will remain the same.) | | |
| This increase applies to my (check one): Nationwide 4 | 457(b) account N | lationwide 457 Roth ad | count | | |
| Employer Name | | | | | |
| I authorize my Employer to reduce my salary by the above otherwise authorized in accordance with the Plan. | amount which will be | invested in my employ | er's Plan. The reduction will continue until | | |
| I have read and understand each of the statements on the Internal Revenue Code. I accept these terms and understa | | | | | |
| Signature of Participant | | | Date | | |

Maximum deferral and paycheck impact

| _ | Under Age 50 | | Age 50+ Catch-Up* | | Special 457 Catch-Up* | |
|-----------------------|---------------------|--------------------|---------------------|--------------------|-----------------------|--------------------|
| Pay frequency | Maximum Deferral | Paycheck Impact | Maximum Deferral | Paycheck Impact | Maximum Deferral | Paycheck Impact |
| Weekly (52 pays) | \$375 | \$281 | \$500 | \$375 | \$750 | \$563 |
| Biweekly (26 pays) | \$750 | \$563 | \$1,000 | \$750 | \$1,500 | \$1,125 |
| Semimonthly (24 pays) | \$813 | \$609 | \$1,083 | \$813 | \$1,625 | \$1,219 |
| Monthly (12 pays) | \$1,625 | \$1,219 | \$2,167 | \$1,625 | \$3,250 | \$2,438 |

^{*} The chart assumes a 25% tax rate and that you qualify for one of the maximum 2020 deferral limits: (1) \$19,500 under age 50, (2) \$26,000 for Age 50+ Catch-up or (3) \$39,000 for Special 457 Catch-up.

Memorandum of Understanding

- I. I understand that my participation in the Plan is governed by the terms and conditions of the Plan Document.
- II. The product informational brochure, fund prospectuses and/or other information are available by calling 1-877-677-3678 or logging in to nrsforu.com.
- III. The maximum total annual deferral amount to all 457(b) plans is the lesser of \$19,500 for calendar year 2020 or 100% of includable compensation. Under certain circumstances, additional amounts above the limit may be deferred into the Plan if (1) I will attain age 50 or older during the current calendar year, or (2) I am within three years of Normal Retirement Age and did not defer the maximum amount in prior years. The Plan Document provides additional details about deferral limits. Deferrals in excess of maximum amounts are not permitted, will be refunded to you and will be considered taxable income when refunded.
 - It is my responsibility to ensure that my deferrals do not exceed the annual limit. Limit information is based on the Economic Growth and Tax Relief Reconciliation Act of 2001, as implemented by final regulations implemented by the Internal Revenue Service in 2003. NOTE: You cannot use both the 457 Special Catch-Up provision and the EGTRRA 50+ Catch-Up provision at the same time.
- IV. Participants enrolling or electing to increase 457 deferrals must provide includable compensation data acceptable to Nationwide Retirement Solutions (Nationwide) and notify Nationwide of any subsequent decrease in includable compensation.

Investing involves market risk, including possible loss of principal. Retirement Specialists are registered representatives of Nationwide Investment Services Corporation, member FINRA, Columbus, Obio.

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